



THE SWAGE-PRESS

ALL HYDRAULIC NEWS AND OTHER STUFF FROM TAIWAN

The Important Stuff

Stackers and how they are improving the flow



As you can see by the photo, the second stacker in the Caboolture warehouse is well under way. All we have to do now is fill it with critical product.

It was always going to be a case of trial and error with these new contraptions, they were either going to help or not. Turns out just the one has made a significant difference. The introduction of the second machine will mean more faster moving items and an increase in variety of the slower moving items close at hand.

We have already got our act together on making sure product is in the correct location. Six months ago, our free into store backorders were 3.9% higher than they are

today and when the starting figure is less than 10%, that's a significant achievement. The additional stacker will allow better visibility and traceability which all translates to more efficient picking with less errors.

Golden ticket winners named

Six Golden Ticket finders will head to the draw this week for the ultimate holiday on the Sunshine Coast.

All the tickets have been found and ticket holders contacted, in what has been a crazy two months. I have never seen grown adults have physical fights over any other promotional give away, but I guess there is always a first time for everything. Head to our competition page for the full update.



Where's my **CHOCOLATE!!!!**



What do you mean you ate my chocolate!!!



Give me back my chocolate then!



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The Golden Ticket

Live draw set to shake the nation.

The 7th of August Golden Ticket live draw has the nation in hysterics as punters gamble their life savings on who they believe will win the holiday.

Taipan's largest giveaway yet is about to hit centre stage, as the six finalists carry out their final makeup preparation for the big event.

Our six lucky finalists are:-

1. Todd from WA
2. George from WA
3. Liz from NSW
4. Darren from QLD
5. Dean from VIC
- 6. UNFOUND!!!!**

But wait... what's that?!? Only 5 Golden Tickets have been found? Everyone stop what you're doing and head to the dump and start searching! You could still be in it to win it if you manage to locate the final ticket before the 7th !!!

Please join me in congratulating all the above winners who will or won't be ecstatic in a few days time!



Some said it was rigged - no, a lot said it was rigged and some said chocolate is just not good for you. Who the heck was that? Is there a way to unsubscribe them from the mailing list from this end?

We say bollocks to it all. Who will it be and what will the reaction be from the other ticket holders?

Tune in to next month's newsletter when we divulge how we engaged Australia's top solicitor to find a loop hole in the T's and C's so we don't have to pay the final prize.....*JUST KIDDING* - we couldn't afford Australia's top solicitor so we've given some dodgy lawyer from the back streets of Caboolture the career changing opportunity.



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Technology Improvements In The Hydraulics Industry And What That Means For Hoses

Are hoses on their way out?

Gee that's a good question. Sometimes it's scary when someone mentions new technology and then casually explains how we are staring down the barrel of extinction. So, what are the threats to our hose industry?

- Hydraulics themselves are becoming more efficient so smaller hoses and less of them in certain situations.
- Electrics are becoming smarter, so the ability to remove or reduce many hoses that once travelled all the way back to the engine area in large volumes, is a definite factor.
- 3D printers are evolving and where hoses ran the length of booms cavities, can now be created to carry oil from one place to another.



Scary.....not really.

In reality, 3D printing is a long way off and full of challenges. It's not even clear if 3D printing is a viable mass production option as age old issues of maintaining flexibility throughout the operation of the machine remain.

We have been to some innovation expos over the past few years and unless someone is keeping an extremely good secret, there isn't a lot of new technology in the pipeline to totally shake up our future. It looks fairly certain the hydraulic hose industry is here for a long time to come. The up and coming economies of China and India are gathering pace and mechanisation is becoming a priority. Europe, being a large manufacturer of construction equipment, is contributing to demand and of course the good ole USA is trying to attract manufacturing back into the motherland.

The truth is, demand for hydraulic hose is currently expanding at a global rate of approx. 4.6% or at least that's the best guess and if you'd like to pay \$3,500 you can get a full report on it all.

As for Australia, the experts say in 15 years time Sydney will have 9 million people, Melbourne 7 million and Brisbane 3 million so if you are in for the long haul, buckle up.

NEW Product Release

All the new product updates you need.

PR-017 AUGUST 2019



TAIPAN

Hydraulic Hose Systems

F07BM08

\$19.75

+GST



ITEM CODE	F07BM08
DESCRIPTION	R5 BSPT MALE HOSETAIL 1/2
PRICE	\$19.75 + GST

F07JF1490-31MM

\$24.57

+GST



ITEM CODE	F07JF1490-31MM
DESCRIPTION	R5 JIC FEM SWIV HOSETAIL 7/8 90 DEG
PRICE	\$24.57 + GST

F14/16JF21

\$30.58

+GST



ITEM CODE	F14/16JF21
DESCRIPTION	R5 JIC FEM SWIV HOSETAIL 1 5/16
PRICE	\$30.58 + GST

F14/16JF2190-56MM

\$41.32

+GST



ITEM CODE	F14/16JF2190-56MM
DESCRIPTION	R5 JIC FEM SWIV HOSETAIL 1 5/16 90 DEG
PRICE	\$41.32 + GST

AVAILABLE FROM:

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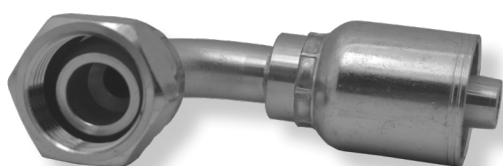


TAIPAN
Hydraulic Hose Systems

K08BF1290-42.3MM

\$26.00

+GST

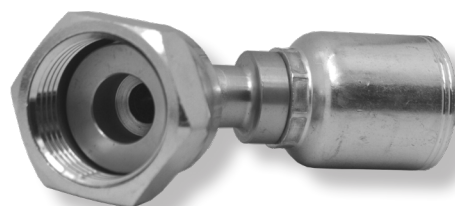


ITEM CODE	K08BF1290-42.3MM
DESCRIPTION	HOSE 1/2 X BSP F 3/4 90 DL42.3MM
PRICE	\$26.00 + GST

K08FO1945

\$62.35

+GST

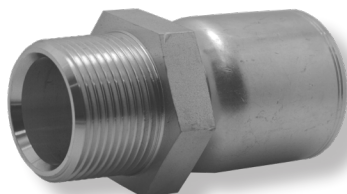


ITEM CODE	K08FO1945
DESCRIPTION	HOSE 1/2 X ORFS F 1.3/16 45 DEGREE
PRICE	\$62.35 + GST

K16BM20

\$65.40

+GST



ITEM CODE	K16BM20
DESCRIPTION	HOSE 1 X BSP M 1 1/4
PRICE	\$65.40 + GST

L12F611290L-110MM

\$85.00

+GST



ITEM CODE	L12F611290L-110MM
DESCRIPTION	HOSE 3/4 X 61 FLANGE 3/4 90L D110MM
PRICE	\$85.00+ GST

AVAILABLE FROM:

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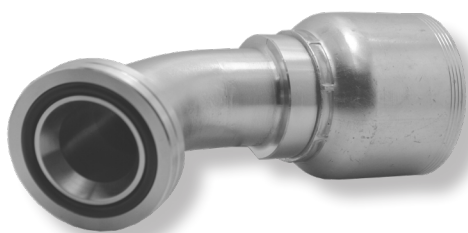
TAIPAN

Hydraulic Hose Systems

L20F622045

\$143.88

+GST



ITEM CODE	L20F622045
DESCRIPTION	HOSE 1.1/4 X 62 FLANGE 1.1/4
PRICE	\$143.88 + GST

N24F6220

\$205.00

+GST



ITEM CODE	N24F6220
DESCRIPTION	HOSE 1.1/2 X CODE 62 1.1/4
PRICE	\$205.00 + GST

QADK0817

\$20.00

+GST

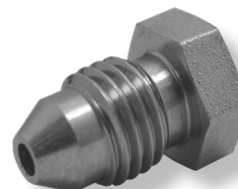


ITEM CODE	QADK0817
DESCRIPTION	BSPPM X JICF 1/2 X 1 1/16
PRICE	\$20.00 + GST

QPN12

\$5.18

+GST



ITEM CODE	QPN12
DESCRIPTION	JIS METRIC MALE (KOMATSU) PLUG 12MM
PRICE	\$5.18+ GST

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PR-017 AUGUST 2019



TAIPAN
Hydraulic Hose Systems

100R8NCTW



ITEM CODE	100R8NCTW-06AHF
DESCRIPTION	R8 THERMOPLASTIC NON CONDUCTIVE TWIN LINE
PRICE	\$103.50+ GST

ITEM CODE	100R8NCTW-08AHF
DESCRIPTION	R8 THERMOPLASTIC NON CONDUCTIVE TWIN LINE
PRICE	\$136.64 + GST

AVAILABLE FROM:

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Troy's Kingfisher

It was 2.00am and all the boys were stirring. This weekend had been coming for a very long time. In fact, they had been planning for almost a year and a half. The talk at work centred around the day and it was buzzing. Troy was all over it, "have you got your rod sorted?".

"Yeah mate it's sorted", one of the others would say. "Got a decent knife?".

Settle down Troy, we know it's this weekend but let's try and focus on getting some product out the door shall we! "Oooh I can't wait" replied Troy.

There was something about deep sea fishing that stirred the inner man, the long-lost instincts and raw feeling of discovery, adventure and adrenalin. Despite the fact Amy, Carolyn and Alice were coming, it was still a man's world.

"The deep sea, the deeeep sea that's where we're going" retorted Troy at every opportunity.



I'm not sure why the girls were coming. It may have been because this trip wasn't like any other. A year and a half of planning had accomplished a lot. Old wounds had been mended, or had they? A competition was one sure way to see if scars still festered. Three gruelling days against the fierce. It could be said, and we may go so far as to call it a fleet of competitors. One thing was certain, this trip was not for the faint hearted.

"Wake up ya slack buggers" Troy yelled. "It's ten past two, we are missing good fishing time". Neil rolled over, a muffled Mfffft escaped from his sleeping bag, "it doesn't start till six-thirty" he whined.

"Get up you overgrown not so middle-aged balding Kiwi has-been, get out of that bag and let the poor thing recover from a night with you".

Eleven men and three women stood at the jetty squinting into the darkness as the craft idled toward the buoy. It was a beauty to behold, the "*Kingfisher*" was 50 feet in length and built to conquer whatever Neptune could conjure up.

"Climb aboard" called the captain, "let's get this show on the road". Fifteen minutes later we were heading directly out to sea.



"What the heck are those" Troy yelled across the deck as Carolyn slipped her shoulder bag to the ground. "I thought we might like a snack as the day progresses" replied Carolyn in her usual chirpy voice. "What, are you crazy! Give me those" and Troy's arms wound round like a coiled spring and unfurled releasing two massive hands of bananas as far out to sea as he could physically muster. "Are you trying to jinx the boat, everyone knows you don't take bananas fishing, Jeepers girl!". "Righto" Dan interjected, "let's break it down, just break it down. Relax everyone, today is our day just break it on down".

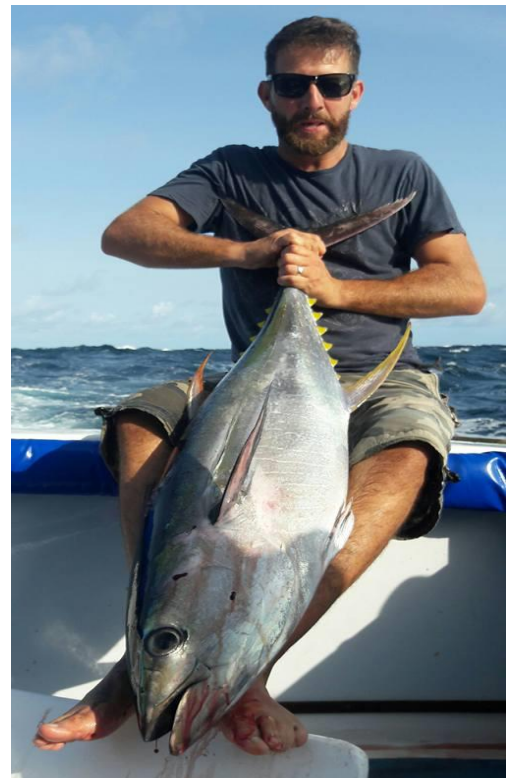
Two and a half hours passed and 24.6km off the mainland we throttled off. "We're here" yelled Rex. Rex Hunt was captain of the "*Kingfisher*", pre-planned, yes, we were going to need all the help we could get.

In the distance we could hear the thud thud thud thud of the slow deep explosions in the schooner engine cracking the chill of the morning air and we turned our heads in unison.

My God look at that, it was still a hazy darkness on the water, but this boat was unmistakable. A huge bright yellow boat with black sign writing filled the entire surround. The first of our foes had arrived, worthy opponents to be sure but were we out gunned, that remained to be seen.

One after another they came. A black boat with red writing, a blue boat with red writing.... All too soon the "*Kingfisher*" was surrounded, overshadowed by the might of these rivals. A gruff individual leaned across the bow of the yellow beast, lifted a megaphone and called...."It begins".

The hairs on Mick's neck stood on end and BANG, a starter gun reverberated through the mist. "This is gonna be fun" chuckled Neil, but Mick wasn't convinced. He cast his eye among the boats. "They are looking to even the score, I can feel it".



"Ten Kingi's, two Marlin and one Great White, that's our target. Somebody grab the Burley and start grinding, *and get some rods in the water*", Troy boomed.

Another two hours passed, four Kingi's down, one being the largest King fish any of us had ever seen, a 68kg monster and close to 2.5 meters in length. We were hooking into it and on a path to victory.

"Can you hear that" whispered Alice? "What do you mean" replied Amy, "I can't hear a thing". "Exactly" said Alice, "it is almost too quiet".

"Rex, can you see any activity from up there?". "No" yelled Rex, who was chomping on a sardine sandwich.

It was all too much for Mitch whose head was firmly entrenched a half metre over the back end of the boat. "Keep up the good work Mitch" yelled Troy who looked totally content as he cracked open his third can of Budweiser and everyone laughed as they stared toward the back.

Suddenly the boat began to sway violently in the water. It was mayhem, "look out" yelled Rex, "they're side swiping the *Kingfisher*". A spray of bullets showered the port side. Wave upon wave of huge boats made a pass and then thud, boom, what the hell... and from the chaos came a cry, "she's going down, grab your jackets she's going down". Sammy sprinted past and dived, "*every man for himself...*"



The water wasn't freezing but it wasn't exactly warm either, as the now extremely familiar thud thud thud faded into the distance.

A quick head count saw 10 men and three women floating in the now crimson water. Someone was missing, it was Troy.

A bunch of bananas floated by.

Off in the distance lying flat on his back Troy lay motionless.

"Troy, Troy wake up, wake up Troy. You've slept in, it's 4.30am we need to get going if we want to get to the jetty on time. Today's the big day, it's the comp, we're going to try out the *"Kingfisher"* and we have a surprise for you, we've hired Rex Hunt as captain".....



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